

**Agua Fria Intergroup**  
**Profit & Loss Budget Performance**

October 2011

	<u>Oct Actual</u>	<u>Oct Budget</u>	<u>% of Budget</u>	<u>YTD Actual</u>	<u>YTD Budget</u>	<u>% of Budget</u>	<u>Budget</u>
<b>Ordinary Income/Expense</b>							
<b>Income</b>							
Bank Interest	1.49	1.58	94.3%	3.17	3.16	100.32%	19.00
<b>Donations Income</b>							
<b>D1 Other Income</b>							
Distict 806/807/808/816 rent	5.00			10.00			
<b>Total D1 Other Income</b>	<u>5.00</u>			<u>10.00</u>			
<b>D20 Anonymous Donations</b>	41.50	74.17	55.95%	66.65	148.34	44.93%	890.00
<b>Total D25 Group Donations</b>	2,220.21	2,731.25	81.29%	3,524.87	5,462.50	64.53%	32,775.00
<b>D30 Special Events Donations</b>							
A Day In The Park Celebration	-400.00			-400.00			1,137.00
Anniversary Celebration	629.00			1,648.00	1,000.00	164.8%	1,000.00
Christmas Alcathon	0.00			-400.00			450.00
Fishing Derby	0.00			0.00			300.00
New Years Celebration	-400.00			-400.00			1,700.00
Thanksgiving Alcathon	0.00			-400.00			300.00
<b>Total D30]</b>	<u>-171.00</u>			<u>48.00</u>	<u>1,000.00</u>	<u>4.8%</u>	<u>4,887.00</u>
<b>D35 Newsletter Income</b>	0.00			0.00			150.00
<b>D40 7th Tradition Bus Meeting</b>	45.75	45.00	101.67%	89.75	90.00	99.72%	540.00
<b>Total Donations Income</b>	<u>2,141.46</u>	<u>2,850.42</u>	<u>75.13%</u>	<u>3,739.27</u>	<u>6,700.84</u>	<u>55.8%</u>	<u>39,242.00</u>
<b>Gross Sales Of Inventory</b>							
D5 Conf Approved Literature	1,469.80	1,658.00	88.65%	2,830.25	3,316.00	85.35%	19,900.00
D10 Non-Conference Literature	403.90	435.42	92.76%	694.40	870.84	79.74%	5,225.00
D15 Merchandise	670.95	714.58	93.89%	1,242.90	1,429.16	86.97%	8,575.00
<b>Total Gross Sales Of Inventory</b>	<u>2,544.65</u>	<u>2,808.00</u>	<u>90.62%</u>	<u>4,767.55</u>	<u>5,616.00</u>	<u>84.89%</u>	<u>33,700.00</u>
<b>Total Income</b>	4,687.60	5,660.00	82.82%	8,509.99	12,320.00	69.08%	72,961.00
<b>Cost of Goods Sold</b>							
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D10 Non-Conference Lit	0.00	374.92	0.0%	112.50	749.84	15.0%	4,499.00
D15 - Merchandise	593.60	394.42	150.5%	725.50	788.84	91.97%	4,733.00
D5 Conference Expense	353.10	1,626.33	21.71%	748.18	3,252.66	23.0%	19,516.00
<b>Total Cost of Goods Sold</b>	<u>946.70</u>	<u>2,395.67</u>	<u>39.52%</u>	<u>1,586.18</u>	<u>4,791.34</u>	<u>33.11%</u>	<u>28,748.00</u>

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<b>Total COGS</b>	946.70	2,395.67	39.52%	1,586.18	4,791.34	33.11%	28,748.00
<b>Gross Profit</b>	3,740.90	3,264.33	114.6%	6,923.81	7,528.66	91.97%	44,213.00
<b>Expense</b>							
<b>Bank Charges</b>	0.00	8.33	0.0%	0.00	16.66	0.0%	100.00
<b>Insurance</b>							
<b>Workmans Comp</b>	0.00			299.48	300.00	99.83%	1,200.00
<b>Liability &amp; Property Insurance</b>	0.00			19.00			3,100.00
<b>Total Insurance</b>	<u>0.00</u>			<u>318.48</u>	<u>300.00</u>	<u>106.16%</u>	<u>4,300.00</u>
<b>Office Equipment</b>							
<b>Computer</b>	0.00			0.00			800.00
<b>Copier</b>	245.71	264.00	93.07%	491.42	528.00	93.07%	3,168.00
<b>Office Equipment New</b>	0.00			0.00			350.00
<b>Software</b>	0.00			60.07			500.00
<b>Total Office Equipment</b>	<u>245.71</u>	<u>264.00</u>	<u>93.07%</u>	<u>551.49</u>	<u>528.00</u>	<u>104.45%</u>	<u>4,818.00</u>
<b>Office Expense</b>							
<b>Office Consumables</b>	0.00	9.17	0.0%	8.52	18.34	46.46%	110.00
<b>Office Maintenance</b>	0.00	16.67	0.0%	81.06	33.34	243.13%	200.00
<b>Office Paper Suppiles</b>	145.44	14.17	1,026.39%	145.44	28.34	513.2%	170.00
<b>Office Supplies</b>							
<b>Postage</b>	0.00			45.00			
<b>Office Supplies - Other</b>	0.00	100.00	0.0%	0.00	200.00	0.0%	1,200.00
<b>Total Office Supplies</b>	<u>0.00</u>	<u>100.00</u>	<u>0.0%</u>	<u>45.00</u>	<u>200.00</u>	<u>22.5%</u>	<u>1,200.00</u>
<b>Total Office Expense</b>	145.44	140.01	103.88%	280.02	280.02	100.0%	1,680.00
<b>Payroll Expenses</b>							
<b>Gross Wages</b>	1,691.25	1,500.00	112.75%	2,782.50	3,000.00	92.75%	18,000.00
<b>Total Payroll Expenses</b>	<u>1,691.25</u>	<u>1,500.00</u>	<u>112.75%</u>	<u>2,782.50</u>	<u>3,000.00</u>	<u>92.75%</u>	<u>18,000.00</u>
<b>Payroll Taxes</b>							
<b>AZ State Unemployment</b>	51.06	27.50	185.67%	51.06	27.50	185.67%	110.00
<b>FICA</b>	173.84	379.75	45.78%	155.25	379.75	40.88%	1,537.00
<b>Medicare</b>	40.66			34.24			
<b>Total Payroll Taxes</b>	<u>265.56</u>	<u>407.25</u>	<u>65.21%</u>	<u>240.55</u>	<u>407.25</u>	<u>59.07%</u>	<u>1,647.00</u>

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<b>Professional Fees</b>							
Accounting	0.00			0.00			100.00
Arizona Corporation Commision	0.00			0.00			10.00
<b>Total Professional Fees</b>	<u>0.00</u>			<u>0.00</u>			<u>110.00</u>
<b>Rent</b>							
Business Mtg Rent	10.75	45.00	23.89%	54.75	90.00	60.83%	540.00
Office Buidling LLC	564.85	720.83	78.36%	564.85	1,441.66	39.18%	8,650.00
Storage Rent	102.70	104.17	98.59%	205.40	208.34	98.59%	1,250.00
<b>Total Rent</b>	<u>678.30</u>	<u>870.00</u>	<u>77.97%</u>	<u>825.00</u>	<u>1,740.00</u>	<u>47.41%</u>	<u>10,440.00</u>
<b>Service Committees</b>							
Newsletter Editor							
Postage	0.00			44.00			
Newsletter Editor - Other	0.00	24.17	0.0%	0.00	48.34	0.0%	290.00
<b>Total Newsletter Editor</b>	<u>0.00</u>	<u>24.17</u>	<u>0.0%</u>	<u>44.00</u>	<u>48.34</u>	<u>91.02%</u>	<u>290.00</u>
PI/CPC	10.22			48.94			100.00
Service Committees - Other	60.00			60.00			
<b>Total Service Committees</b>	<u>70.22</u>	<u>24.17</u>	<u>290.53%</u>	<u>152.94</u>	<u>48.34</u>	<u>316.38%</u>	<u>390.00</u>
<b>Travel</b>							
AFI Manager	294.60	550.00	53.56%	294.60	550.00	53.56%	550.00
Area Liasion	0.00	50.00	0.0%	0.00	50.00	0.0%	200.00
<b>Total Travel</b>	<u>294.60</u>	<u>600.00</u>	<u>49.1%</u>	<u>294.60</u>	<u>600.00</u>	<u>49.1%</u>	<u>750.00</u>
<b>Uncategorized Expenses</b>	28.97			28.97			
<b>Utilities</b>							
Salt River Project	112.76	79.67	141.53%	251.09	159.34	157.58%	956.00
Telephone							
Internet	60.97	66.67	91.45%	72.96	133.34	54.72%	800.00
Telephone - Other	291.04	150.00	194.03%	437.37	300.00	145.79%	1,800.00
<b>Total Telephone</b>	<u>352.01</u>	<u>216.67</u>	<u>162.46%</u>	<u>510.33</u>	<u>433.34</u>	<u>117.77%</u>	<u>2,600.00</u>
<b>Total Utilities</b>	<u>464.77</u>	<u>296.34</u>	<u>156.84%</u>	<u>761.42</u>	<u>592.68</u>	<u>128.47%</u>	<u>3,556.00</u>
<b>Total Expense</b>	<u>3,884.82</u>	<u>4,110.10</u>	<u>94.52%</u>	<u>6,235.97</u>	<u>7,512.95</u>	<u>83.0%</u>	<u>45,791.00</u>
<b>Net Ordinary Income</b>	<u><u>-143.92</u></u>	<u><u>-845.77</u></u>	<u>17.02%</u>	<u>687.84</u>	<u>15.71</u>	<u>4,378.36%</u>	<u><u>-1,578.00</u></u>

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<b><u>BALANCES</u></b>							
	<u>Sep 1, 2011</u>	<u>Oct 31, 2011</u>					
Checking/Savings							
Prudent Reserve (Savings)	12,120.83	12,124.00					
Regular Checking	5,146.65	6,113.33					
Special Events Checking	2,576.53	2,554.53					
<b>Total Checking/Savings</b>	<b>19,844.01</b>	<b>20,791.86</b>					